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EXECUTIVE SUMMARY

1 October 2012

(U) FY 12 Year End Small Business Achievements (U) (MCMR-AAU).

The information below and attachment represents a summary of the USAMRMC's Small Business achievements as of this morning, per Federal Procurement Data Systems – Next Generation. These results are preliminary and will be reconciled by DoD within the next 30 days. As a command, we achieved 23.1% versus the 25.9% overall small business goal. The difference of ~2.8% would have been negated if the anticipated small business contract was awarded to USAMMA (i.e., The Army Campaign Plan) in the amount of \$45M - \$85M. The command did exceed goals in 2 subcategories, SDB and Service Disabled Veteran Owned Small Business (2<sup>nd</sup> consecutive year).

<u>CATEGORY</u>	<u>TARGET/GOAL</u>	<u>ACHIEVED</u>	<u>DOLLARS</u>
Small Business	25.9%	23.1%	\$397.8M
Small Disadvantaged	8.0%	8.4%	\$145.8M
Women Owned	5.5%	3.7%	\$ 64.3M
HUBZone	1.0%	0.7%	\$ 12.8M
Service Disabled Veteran	3.0%	3.2%	\$ 56.6M
Veteran Owned	N/A	4.3%	\$ 75.4M
SBA 8(a)	N/A	5.0%	\$ 86.2M

Attachment

Jerome K. Maultsby/MCMR-AAU/32471  
E-mail: [Jerome.Maultsby@amedd.army.mil](mailto:Jerome.Maultsby@amedd.army.mil)

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